Model Of LOI/ICPO/ BCL NOTE: For ICPO option, all data must be filled in.

Letterhead 01

Date: 02

To: 03 Mr. Anderson Santana

Co-founder and Market Relations Executive at A.R.Market Intelligence

Company: A.R. Market Intelligence

Option 1 LOI - LETTER OF INTENT

OPTION 2 ICPO - IRREVOCABLE CORPORATE PURCHASE

We, Company with address confirm with full legal and corporate responsibility and under penalty of perjury that we are ready, willing and able to enter into a contract for the purchase of commmodity as per the specification and in the quantity as specified in the terms and conditions as stated below.

PRODUCT: 06

Total quantity: 07 Monthly quantity: 08

Packing: 09 Inspection:

Performance bond: Insegurance:

Target price: 10 Incoterms: 11

L/C or SBLC (Irrevocable, transferable, operative...) Payment form: 12

SPECIFICATIONS: 13

PROCEDURES: 14

BUYER'S BANK INFORMATION

Name of bank: 15 Account number: Swift code: Address: Phone: Country:

Skype:

Bank officer e-mail: Beneficiary:

BCL or RWA as POF (Proof of Funds): 16

PERSONAL INFORMATION DIRECTOR

Name of director:

Nationality: Passport: Address: City:

Country: E-mail address:

Cell phone: 17

Name Director: 18 Signature:

Phone: **STAMP**

State/ Province:

PAGE FOOTER 20

Dear BUYER,

FOLLOW THE PROCEDURES AND OUR DOCUMENT ANALYSIS METHOD FOR COMMERCIALIZING COMMODITIES.

A) - Procedures:

1-Buyer issues LOI (Letter of Intent);

2-Trading specialist in commodities, issues a SCO (Corporate Offer) in letterhead paper on behalf of the seller;

3-The buyer issues the ICPO (Irrevocable Corporate Purchase Order);

4-The buyer presents BCL or RWA as POF (Proof of Funds).

B) - The Analysis Method:

In order to work in a PRAGMATIC, ASSERTIVE way avoiding speculation, and thus not wasting time, money and energy, documents such as LOI, ICPO and BCL or RWA as POF (Proof of Funds), will be carefully analyzed considering the 21 points below:

- 1) LOI/ICPO must be issued in letterhead paper. We do not accept assembly with larger letters just to consider as the official document of the
- 2) The date of issue of the LOI/ICPO shall be valid for a maximum of 7 days for analysis.
- 3) The document must be addressed to A&R Advogadas Associadas.
- 4) The document shall include the company's name.
- 5) The document shall include the address of the company.
- **6)** Description of the product.
- 7) Total amount specifying Trial Order or 12 months contract.
- 8) Quantity per month.
- 9) Packing or bulk.
- 10) Target price (mandatory).
- 11) Incoterms CIF, FOB, CFR.
- 12) Payment method.
- 13) Product specification.
- 14) Procedures.
- 15) Bank name (mandatory). World Ranking top 50.
- **16)** BCL or RWA as POF (Proof of Funds)
- 17) Name of the Executive Director of the Company.
- 18) Signature.
- 19) Company Stamp
- 20) In the footer or anywhere on the buyer's website, business email, full address and telephone numbers.
- 21) For ICPO, all data must be completed.

It should be noted the negotiations will be conditioned to the analysis and approval of the aforementioned points.



HELPING YOUR EXPONENTIAL ECONOMIC GROWTH!

HEAD OFFICE ADRESS: AV. CORONEL MARCOS KONDER, N° 1207 – SALA 05 – EDIF. EMBRAED – CENTRO EMPRESARIAL – CEP 88301-303 – ITAJAÍ-SC - BRAZIL

BRANCH ADRESS: AV. BRIGADEIRO FARIA LIMA, N° 4221 – 1° ANDAR – ITAIM BIBI – CEP 04538-133 – SÃO PAULO – SP - BRAZIL